

Message Text

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PAGE 01 MANAGU 02941 212234Z
ACTION ARA-14

INFO OCT-01 ISO-00 EB-07 /022 W
-----033588 212240Z /65

R 211408Z JUN 77
FM AMEMBASSY MANAGUA
TO USDOC WASHDC
INFO SECSTATE WASHDC 3551

UNCLAS MANAGUA 2941

E.O. 11652: NA
TAGS: BEXP, PINR, NU
SUBJECT: WTDR/FTI LABORATORIOS UNIDOS CENTRO AMERICANOS S.A.

REF: USDOC 09138

1. NICARAGUA 2. COUNTRY CODE: 219 3. SERIAL NO: 0096600

4. LABORATORIOS UNIDOS CENTRO AMERICANOS S.A. (REQUESTED, AND
ALSO KNOWN AS LUCASA)

4.A. CODE: 4B. CODE: A 4C. CODE: X

5. APARTADO POSTAL 387

6. MANAGUA, NICARAGUA

7. ESTABLISHED: 1963 8. EMPLOYEES: 70

9. SIZE: (20-X) MEDIUM 10. REPUTATION: (22-X) GOOD

11. SELLS OWN MANUFACTURED PRODUCTS IN NICARAGUA; SOME EXPORTS
TO COSTA RICA AND EL SALVADOR.

12. REPORT DATE: 06/77

13A. 28440/0 MANUFACTURER OF TOILET PREPARATIONS AND COSMETICS;

13B. 28423/0 MANUFACTURER OF SPECIALTY CLEANING AND SANITATION
PRODUCTS;

13C. 30794/0 MANUFACTURER OF PLASTIC CONTAINERS;

14. CONTACT: MR. RAMON CORTINA TITLE: GENERAL MANGER.

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15. CALBE: LUCASA 16. TELEX: NA 17. PHONE: 25526

18. FINANCIAL REFERENCES: BANCO DE LONDRES & AMERICA DEL SUD LTD.,
APARTADO POSTAL 91, MANAGUA.

19. TRADE REFERENCES: DOW CHEMICAL CO., MIDLAND, MICHIGAN; PEREZ
TRADING CO., 170 BROADWAY, NEW YORK, NEW YORK; OTHERS.

20. FOREIGN FIRMS REPRESENTED: NA

21. FIRM IS A FAIRLY WELL-KNOWN MANUFACTURER OF COSMETICS,

TOILETRIES, AND HOUSEHOLD CLEANING PRODUCTS OPERATING IN THE CITY OF MANAGUA. ITS MEDIUM-SIZE PLANT MANUFACTURES ABOVE PRODUCTS EXCLUSIVELY UNDER OWN TRADEMARK, FOR DISTRIBUTION THROUGHOUT NICARAGUA AND EXPORT TO COSTA RICA AND EL SALVADOR. FIRM ALSO MANUFACTURES A VARIETY OF PLASTIC CONTAINERS SUCH AS COSMETIC CASES, BOTTLE, ETC., FOR THE PACKING OF ITS OWN PRODUCTS AND FOR THEIR SALE TO OTHER LOCAL PLANTS. FIRM REPORTS A NET WORTH OF APPROXIMATELY US\$350,000, AN ANNUAL VOLUME OF SALES OF US\$850,000 IN ITS COSMETICS DIVISION, AND ANNUAL SALES OF US\$285,000 IN ITS PLASTIC DIVISION. THE PRINCIPAL STOCKHOLDER OF THE CORPORATION IS DR. KARL J.C.H. HUECK, FORMER PRESIDENT OF NICARAGUA'S NATIONAL BANK AND FORMER MINISTER OF FINANCE, WHO OWNS A PHARMACEUTICAL PRODUCTS MANUFACTURING PLANT, LABORATORIOS HUECK; AN AIR-CONDITIONING EQUIPMENT DISTRIBUTING CONCERN, CASA HUECK; AND A LARGE FOODSTUFF DISTRIBUTING FIRM, DISTRIBUIDORA INTERAMERICANA S.A. FIRM ENJOYS A GOOD REPUTATION IN LOCAL BANKING AND TRADE CIRCLES AND IS RECOMMENDED AS TRADE CONTACT FOR INTERESTED U.S. CONCERNS.

22. PREPARED BY:RJMONTES APPROVED BY:PAHAIGH AT: US EMBASSY,
MANAGUA.
RUBENSTEIN

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
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Concepts: BIOGRAPHIC INFORMATION, COSMETICS
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Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
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Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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TAGS: BEXP, PINR, BBAK, NU, LABORATORIOS UNIDOS CENTRO AMER SA, LUCASA
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